

2016 Continuum of Care Competition Technical Assistance Workshop- 7.19.16

The Continuum of Care NOFA includes 7 Policy & Program Priorities – (page 7-10)

1. **Create a Systemic Response to Homelessness** - System Performance Measurement • Effective Coordinated Entry Process incorporating Prioritization and Low Barriers • Promote Participant Choice • Plan as a System • Openness, Inclusiveness and Transparency
2. **Strategic Resource Allocation** - Comprehensive Review of Projects, • Maximizing the Use of Mainstream & Community-Based Resources • Partnerships • Transitional Housing (cost effectiveness, performance and eligibility requirements) • Integration for those with disabilities
3. **End Chronic Homelessness** – Prioritize Highest Need and Longest History of Homelessness • Increase Units Dedicated to Chronic Homelessness • Improve Outreach
4. **End Family Homelessness** - Rapid Re-housing • Quick and stable housing • Permanent Housing Subsidies • Permanent Supportive Housing • Use Reallocation to create new RRH projects • Use ESG and other funding sources to expand RRH assistance
5. **End Youth Homelessness** - Coordinating with youth specific providers • HUD Recipients must comply with *“Equal Access to Housing in HUD Programs Regardless of Sexual Orientation or Gender Identity”* • Reallocation considered to achieve better outcomes for youth • CoCs need to consider young people fleeing domestic violence, human trafficking, and housing in exchange for sex
6. **End Veteran Homelessness** - Prioritizing Veterans • Veterans not served by VA programs prioritized in other housing • Review criteria and benchmarks established by HUD, VA, USICH
7. **Use a Housing First Approach**- Use data to quickly house and stabilize people • Engage Landlords and Property Owners • Remove Barriers to Entry • Adopt Client-Centered Service Methods

Amounts Available: 1.9 Billion available nationally in FY 2016 funding

- Two tiered funding approach: Tier 1 = 93 % of CoC’s Annual Renewal Demand (ARD) and Tier 2 = Difference between Tier 1 and the CoCs ARD + the amount available for the CoCs permanent housing bonus

Tier 1	Tier 2
93% of CoC Annual Renewal Demand	Difference between Tier 1 and the CoCs Annual Renewal Demand + Permanent Housing Bonus (5% of FPRN/ARD)
.93 x 12,988,559 (ARD)= \$12,079,360	Tier 2 Amount Renewals = \$909,199 Permanent Housing Bonus = \$649,428
Note: Tier 1 can contain renewals, reallocations, or permanent housing bonus projects.	Note: Tier 2 contains projects not in Tier 1
Tier 1 Total = \$12,079,360*	Tier 2 Total = \$1,558,627*

*This is our preliminary estimate. HUD will post a report to the HUD Exchange after 8/5/16 with the final HUD approved amounts for Tier 1, Tier 2, CoC Planning and Permanent Housing Bonus.

- Permanent Housing Bonus – 5 percent of Final Pro Rata Need (FPRN)
- CoC planning and UFA Costs – Not ranked
- HUD anticipates funding all Tier 1 Projects

What's New/Changed for 2016

1. New Projects

- a. *Permanent Housing Bonus* – up to 5 percent of a CoC's Final Pro Rata Need (FPRN). Last year this bonus was 15%, so that's less funds available for new projects.
 - Permanent Supportive Housing to serve 100 percent chronically homeless families and individuals
 - Permanent Housing-Rapid Rehousing for individuals and families coming from streets or shelters and includes persons fleeing domestic violence situations and other persons meeting paragraph (4) of the definition of homelessness.
 - **For the local competition: Must submit Letter of Intent to abickford@hscgkc.org by 7/25/16, 5:00pm**
- b. *CoC's may create New Projects through Reallocation*
 - Permanent Supportive Housing for chronically homeless individuals and families
 - Rapid Rehousing for individuals, families with children, homeless unaccompanied youth and persons fleeing domestic violence
 - Dedicated Homeless Management Information System- HMIS Lead must apply
 - Dedicated Supportive Services specifically for centralized or coordinated assessment/entry system

2. FY2016 Appropriations Act requires HUD to do the following:

- a. Can only reward new funding to CoCs that competitively rank projects based on improvement to systems performance
- b. Must base an increasing share of the CoC score on Performance Criteria
- c. Must prioritize funding for CoCs that have demonstrated the ability to reallocate resources to higher performing projects

3. **Critically evaluating projects** - Emphasis on reviewing APRs, review, ranking, and selection criteria, Tier 1/Tier 2 selections, strengthening future CoC performance, and System Performance Measures

4. **More emphasis on CoC Reallocation** – CoCs are advised to do reallocation of low performing projects into New Projects mentioned above to improve overall system-wide performance outcomes. This is emphasized over and over, and will become crucial in future NOFA Competitions as this process is becoming more and more competitive across the country.

Other Highlighted Topics in the NOFA:

1. **Cost Effectiveness** – “CoCs should consider how much each project spends to serve and house an individual or family as compared to other projects serving similar populations.” (page 8, FY2016 NOFA)
2. **Dedicating and Prioritizing Chronic Homelessness** – “CoCs should create new permanent supportive housing units that are dedicated to individuals, youth, and families experiencing chronic homelessness; and, if CoCs have not already done so, dedicate existing Permanent Supportive Housing units to those experiencing chronic homelessness.” (page 8, FY2016 NOFA)

Project Application Documents and Due Date:

The following are due by **August 12, 2016 by 12:00 p.m. Central Time**. The Project Application documents include:

1. **Online Grant Application for CoC program** - Accessible via the HUD Exchange at www.hudexchange.info/e-snaps. Complete or update the Project Applicant Profile BEFORE accessing the project application. Ensure required attachments are current and correctly completed!

Optional eSNAPS training sessions are being offered by Greater Kansas City Coalition to End Homelessness (GKCCEH) on :

July 27 from 10-12pm, July 28 from 1-3pm, Aug 3 from 1-3pm, **MUST RSVP**

Location: MAAC offices 1 Armour Blvd, Suite 301, Kansas City MO.

Need this information available to you at this training session:

1. Most recent Annual Performance Report (APR)
2. Previous year's project application
3. E-snaps Log-in information
4. Budget

2. **Local Competition Project Applicant Documents** - Scanned and emailed as one (1) document to Amy Bickford at abickford@hscgkc.org:

Cover Sheet

Housing First Checklist

Leverage Letters (must be 151%)

Audit Letter from most recent agency audit (only cover sheet or page listing findings/no findings)

3. **APR in separate attachment** (Note: this is different from last year...APR needs to be in a scan by itself):

Most recent Annual Performance Report (APR): The preferred form is the eSNAPS version, however due to the eSNAPS issues, if most recent hasn't been submitted in eSNAPS yet, you may submit a MAAC version APR, ran for the most recent completed grant year term.

Match and Leverage

HUD Guidance on Match and Leverage

- Match and Leverage are two distinct categories of program funds – see Subpart D of the 24 CFR 578
- Match: All component types, must provide at least 25% of Match (cash and/or in-kind) of the total grant request, including Admin costs, but excluding leasing
- Match documentation should be submitted with the project application and will be required before the execution of a grant agreement
- Leverage is above and beyond Match
- Leverage funds may be used for any program related cost
- Match and Leverage CANNOT be double-counted – must be distinct and separate funding. Example a \$50,000 contribution used for Match cannot be used for Leverage.
- Locally GKCCEH requests all leverage amounts be at least 151% of total program funding request

Local Competition Guidance on Leverage Letters

- Submit copy of Leverage Letters with project application
- The Leverage Letter is a written commitment in hand at the time of application, dates within 60 days of the CoC application deadline
- A written agreement could include signed letters, memoranda of agreement, and other documented evidence of a commitment
- Leveraging items may include any written commitment that will be used towards your cash match requirements in the project, as well as any written commitments for buildings, equipment, materials, services, and volunteer time.

- The value of commitments of land, buildings, or equipment are one-time only and cannot be claimed by more than one project (e.g. the value of donated land, building or equipment claimed in prior years for a project cannot be claimed as leveraging by that project or any other project in subsequent competitions.)
- The written commitments must be documented on letterhead stationary, signed by an authorized representative, dated and in your possession prior to the deadline.
- The written commitment must contain the following elements:
 - The name of the organization providing the contribution
 - The type of contribution (e.g., cash, services, land, building, equipment)
 - The value of the contribution
 - The name of the project and its sponsor organization to which the contribution will be given
 - The date the contribution will be available

Review and Ranking Process- Renewals & New Projects

- Vickie Riddle presented a slate of Rank and Review recommendations to the GKCCEH Board on July8, 2016, and the Board voted on those persons. Rank and Review panel members are non-partial members of the community that do NOT have or receive any CoC funding at their organization.
- Vickie Riddle will provide the Rank and Review Panel with an overview of the HUD priorities and training on the review and ranking process.
- The Rank and Review Panel reads project applications and independently scores applications
- The Rank and Review Panel meets for consensus meeting to determine ranking of each project application. Recommendations and Rankings submitted to GKCCEH.
- All Project Applicant agencies notified of Review and Ranking Priority Listing in Tier 1 or Tier 2 by CoC. The CoC MUST notify project applicants within 15 days prior to the HUD application deadline if their project application has been rejected. Agencies that have rejected projects may appeal the decision via the process stated in the FY2016 NOFA (#9b, p. 12, #4, p. 31, “X”-Appeals, p. 45).
- Evaluation Criteria: Rank and Review received all project applications and additional items requested above as well as information from GKCCEH (attendance, monitoring reports, timely submission of NOFA requirements, etc.) to make decisions on rankings. The Rank and Review Panel is given the a Score Sheet tool to assist with coming up with scores for each project.

Tools and Resources

Visit the HUD Exchange (www.hudexchange.info) to access the following resources:

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| • e-snaps Ask a Question (AAQ) | • FAQs |
| • Application Instructional Guides | • Webinar and archived slides |
| • Application Detailed Instructions | • Listserv |

Communications

- Questions related to the local competition should be directed to Amy Bickford, GKCCEH 816-924-7997 or abickford@hscgkc.org
- All information from HUD related to the FY 2016 CoC Program Competition is communicated via the OneCPD Mailing List. [Join the mailing list to receive important updates and reminders](https://www.onecpd.info/maillinglist/) at the following link, <https://www.onecpd.info/maillinglist/> HUD will communicate via listserv messages related to due date reminders, availability of the instructional guides, availability of webcasts, important updates or additional information regarding the FY 2016 CoC Program Competition.